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For your GOOD, we deliver BETTER.

Job Title: Relationship Manager – Affordable Home Loans & Loan Against Property (LAP)

Experience: Minimum 1 year in **Affordable Home Loans** and **Loan Against Property (LAP)**

CTC: Up to ₹3.5 LPA + Fuel & Phone Allowances + Performance-Based Incentives

Role Overview:
We are hiring a motivated and results-driven **Relationship Manager** with **core experience in Affordable Home Loans and Mortgage Loans (LAP)**. The role is focused on driving sales and expanding the customer base, with a strong emphasis on HL business growth.

Key Responsibilities:

1. Source and generate leads for HL and LAP products.
2. Build and maintain strong client relationships.
3. Manage the full loan process—from lead generation to disbursal—with complete and compliant documentation.
4. Achieve and exceed sales targets for HL and LAP.
5. Provide customized financial solutions based on client needs.
6. Monitor market trends and competitor offerings to stay ahead.

Compensation & Benefits:

1. CTC: Up to ₹3.5 LPA
2. Fuel and mobile reimbursements
3. Lucrative performance-based incentive structure

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